



Seattle Window Defoggers Case Study

Comparison: Defogging vs Glass Replacement

Date: December 11, 2009

Windows: 1991 Weathervane, Wood Sash

Location: Redmond, Novelty Hill Rd, Westchester Estates

Window Count	Window Size	Defog \$/ea	Defog \$ Total	Replace \$/Each	Replace \$ Total	Defog % of Replace
8	16 x 70	\$125	\$1000	\$426	\$3408	29%
15	16 x 14	\$85	\$1275	\$169	\$2535	50%
3	20 x 40	\$100	\$300	\$284	\$852	35%
Averages/Totals:						
26		\$103	\$2575	\$293	\$6795	38%

* Figures are actual. Replacement costs are were taken from a major local Glass Replacement company's estimate provided to the Customer. This is only one scenario—not all jobs or windows are equal or even similar.