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BUSINESS OWNER GETS THE FOG OUT OF WINDOWS

Author: DANIEL McCOY, Eagle correspondent

Scott Bergmann likes to help people see more clearly.

As owner of Pro Window, a window washing service in Winfield, Bergmann has spent the last 14 years bringing the outside world into better focus for homeowners and businesses. In his work, though, Bergmann said he saw foggy windows on a daily basis.

"People would always ask, 'Can we wash that or is there anything we can do?' " he said. But because the problem was often caused by condensation between the panes of the window, there was really nothing he could do.

As a dealer for Midwest Window Defoggers, Bergmann said he now has an answer. Through what is known as the Window Medics Process, Bergmann can remove the condensation from inside windows that cause them to become foggy.

After first drilling two small holes at opposite corners of the window, Bergmann injects - and then vacuums out - an ecologically safe cleaning solution. Afterwards, he places small plastic valves in the holes.

"By drilling these holes . . . we are simply allowing the window to breathe," he said. Bergmann added that these valves can also be used as a preventative measure against what he called "solar pumping."

Bergmann explained that as glass is heated and cools, it expands and contracts. This allows for a buildup of moisture within the window, something he said many people misunderstand.

"If it gets moisture in there, people think the seal is broken," Bergmann said. "But that's simply not the case. It's just a matter of educating people."

Bergmann said that the installation of just one valve can prevent windows from fogging in the first place. He added that the defogging and preventive maintenance services are covered by a lifetime warranty. Bergmann said a typical defogging and valve installation costs less than \$150, which he said is considerably less than a complete window replacement.

Bergmann said he plans to continue operating Pro Window, but hopes to eventually make his new business his sole profession by providing the service to Wichita and the surrounding area. That will be in keeping with what he has learned to see clearly in his career as an entrepreneur.

"If you take care of your customers, provide a good service, and are willing to work, you can do anything you want," he said.

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NOW YOU KNOW

Midwest window defoggers

Opened: May 1

Major official: Scott Bergmann, area dealer

What it does: Removes condensation and fogginess from inside double-paned windows

Phone: 620-221-6422

Web site: www.wefixfoggywindows.com

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